



NEWS RELEASE

Xaloy Expands Asia Footprint

Company aims to support global customers closer to home

(Dec. 21, 2021) CHONBURI, Thailand – Xaloy, a leading manufacturer of plasticizing screws and barrels for injection and extrusion applications, has announced the ongoing expansion into the Asian market, opening a new sales office in Ahmedabad, India, and adding three members to its sales team.

The move is part of Xaloy’s goal of providing knowledgeable, high-quality sales and in-market local support to customers where they are located across the globe.

With its manufacturing facility in Thailand, expansion will bring the number of sales offices in Asia to four:

- **Thailand**
700/446 Moo 7, Donhuaroh
Muang Chonburi, Chonburi 20000
- **Japan**
Katsushima No.20 Warehouse 2F,
1-5-21 Katsushima Shinagawa-ku,
Tokyo 140-0012 Japan
- **China**
CCIG International Plaza
12F, 331 North Caoxi Road,
Building A, CCIG International Plaza
Xuhui District, Shanghai 200030, China
- **India**
301, 3rd floor, Privillion,
East Wing, SG Highway,
Ahmedabad, Gujarat 380054 India

“We have made critical talent additions in India, China and Japan over the last year or so to address commercial and technical needs of respective local markets,” said Seeni Congivaram, Xaloy’s vice president, commercial. This shows our commitment to Asia market and our belief in its long term growth potential”.

Bhamini Prajapati, Xaloy’s new liaison office coordinator, will be based in Ahmedabad, Gujarat, India, and will be responsible for ensuring responsive communication, coordinating information documentations and any related requirements to better provide high-quality customer service.

Louis Liu joined Xaloy as an applications engineer based in China and will be responsible for providing technical support to customers for the full range of Xaloy products and will work closely with the global commercial team to define product scope and features for quotations and



develop product success case studies for various plastics injection molding and extrusion applications.

Sunny Zhao was promoted to inside sales coordinator for Xaloy in China and will be based in Songjiang, Shanghai, supporting the commercial team with quoting, pricing, entering orders and managing customer inquiries.

Chicago-based Altair Investments acquired Xaloy in February and has been working to reorganize and expand its global sales and service support offerings.

“Our customers are global, so our sales and support network should also be global,” said Kamal Tiwari, Altair partner and Xaloy chief executive officer. “Our regional sales managers and representatives are spread over 30-plus countries, allowing us to serve customers in local languages including English, Mandarin, Thai, Korean, Japanese, Hindi, Gujarati, and more. We have application engineers on each major continent who can visit customers and service their technical needs to address process issues.”

About Xaloy:

Founded in 1929, Xaloy LLC is a global leader in high-performance machinery components and equipment for the plastics industry. Xaloy has one of the largest screw and barrel design portfolios, world-class manufacturing capabilities and a global sales and customer support team. Xaloy’s deep technological and engineering expertise has helped improve quality and throughput for plastics processors. Among the company’s accomplishments is inventing the first tungsten carbide barrel to withstand extreme wear and corrosive environments. Xaloy has manufacturing plants in the United States and Thailand, a sales office in Germany, and a network of sales agents around the globe. Learn more at www.xaloy.com

###

Media Contact:

Nantawan Supapichayardulchai
Xaloy Asia (Thailand) Ltd.
Tel.: +66 38 717084

Babita Sharma
Corporate Communications Manager
bsharma@altairinvestmentsinc.com
Tel: +1.860.990.8521